



The Goldman Sachs 10,000 Small Businesses Houston Schedule Spring 2026

Goldman Sachs 10,000 Small Businesses is an initiative to unlock the economic growth and job-creation potential of small businesses across the United States through greater access to business education, financial capital, and business support services. The 10,000 Small Businesses Houston curriculum focuses on developing skills that you can apply immediately to address the issues most critical to growing your business.

The program consists of 16 convenient learning sessions that include networking events, legal and financial clinics and other business assistance activities.

| MODULE/CLINIC* | DATE | TIME |
|---|---------------|---------------------------|
| Tech On-Boarding (Online) | Tues, Jan 6 | 11:00 am – 12:00 pm |
| Orientation | Tues, Jan 13 | 8:30 am – 5:30 pm |
| Module 1: You & Your Business & Welcome Reception | Thurs, Jan 15 | 8:30 am – 7:30 pm |
| Module 2: Growth & Opportunity | Thurs, Jan 22 | 8:30 am – 5:30 pm |
| Financial Statements Workshop | Thurs, Jan 29 | 8:30 am – 5:30 pm |
| Module 3: Money & Metrics | Thurs, Feb 5 | 8:30 am – 5:30 pm |
| Negotiations Clinic & You are the Lender Clinic | Tues, Feb 10 | 9:00 am – 4:00 pm |
| Module 4: You Are the Leader | Thurs, Feb 19 | 8:30 am – 5:30 pm |
| Module 5: It's the People | Thurs, Feb 26 | 8:30 am – 5:30 pm |
| Legal Clinic | Tues. Mar 3 | 3:00 pm – 6:00 pm |
| Module 6: Marketing & Selling | Thurs, Mar 5 | 8:30 am – 5:30 pm |
| Digital Marketing Clinic | Tues, Mar 17 | 3:00 pm – 6: <u>30</u> pm |
| Module 7: Operations & Processes | Thurs, Mar 19 | 8:30 am – 5:30 pm |
| Module 8: Being Bankable | Thurs, Mar 26 | 8:30 am – 5:30 pm |
| Module 9.1: Action for Growth | Wed, Apr 8 | 8:30 am – 5:30 pm |
| Module 9.2: Putting it All Together & Graduation | Thurs, Apr 9 | 8:30 am – 5:30 pm |

Financial Forecasting Workshop, Growth Plan Workshop, and module virtual office hours are optional but *highly* recommended. These are additional opportunities to meet with your Business Advisor, Module Faculty, and/or fellow scholars.

| VALUE-ADDED <u>OPTIONAL</u> SESSIONS* | DATE | TIME |
|---|--------------|---------------------|
| Virtual Module 1 Office Hour (Online) | Fri, Jan 16 | 11:00 am – 12:00 pm |
| Virtual Module 2 Office Hour (Online) | Fri, Jan 23 | 11:00 am – 12:00 pm |
| Virtual Financial Statements Office Hour (Online) | Fri, Jan 30 | 11:00 am – 12:00 pm |
| Virtual Module 3 Office Hour (Online) | Fri, Feb 6 | 11:00 am – 12:00 pm |
| Virtual Module 4 Office Hour (Online) | Fri, Feb 20 | 11:00 am – 12:00 pm |
| Virtual Module 5 Office Hour (Online) | Fri, Feb 27 | 11:00 am – 12:00 pm |
| Financial Forecasting Workshop | Tues. Mar 3 | 12:00 pm – 3:00 pm |
| Virtual Module 6 Office Hour (Online) | Fri, Mar 6 | 11:00 am – 12:00 pm |
| Growth Plan Workshop | Tues. Mar 17 | 12:00 pm – 3:00 pm |
| Virtual Module 7 Office Hour (Online) | Fri, Mar 20 | 11:00 am – 12:00 pm |
| Virtual Module 8 Office Hour (Online) | Fri, Mar 27 | 11:00 am – 12:00 pm |

^{*}Dates subject to change.





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In addition to the classroom experience, participants must also complete six to eight hours of out-of-class activities each week. These assignments are an integral part of the program and are designed to help you improve your business while enabling you to fully develop your business growth plans. The additional time commitment outside of class will include:

- One-on-one advisory services to help you develop and implement your tailored plan for growth
- Networks and mentors to help you focus on your most critical business issues and increase business capacity
- Business support services such as technical assistance
- Time spent completing assignments in advance of each class
 & value to business owners
- An education program available at no cost for selected participants, and is designed for small business owners who have a business poised for growth

- A practical business entrepreneurship training program that examines business fundamentals through the lens of your actual business experiences
- Comprehensive one-on-one business advisory services to help you develop and implement a business growth plan
- Development of a personalized growth plan tailored to your business
- · Access to technical assistance and coaching

About the Program

We help entrepreneurs create jobs and economic opportunity by providing access to education, capital and support services.

16K
Small businesses reached

50 states represented

96% program completion rate

Source: Goldman Sachs 10,000 Small Businesses 2024

Achievements & Impact

When it comes to revenue growth and job creation, our graduates consistently outperform the broader economy.

66%

of graduates increase revenues just 6 months after graduating

44%

of graduates create new jobs just 6 months after graduating

85%

of graduates do business together

Source: Goldman Sachs